

## Message Text

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43

ACTION EB-11

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 RSC-01 TRSE-00

EUR-25 AEC-11 ISO-00 MC-02 ACDA-19 DRC-01 /071 W

----- 085769

R 111325Z JUL 74

FM AMEMBASSY HELSINKI

TO SECSTATE WASHDC 7649

INFO AMEMBASSY BONN

AMEMBASSY STOCKHOLM

AMCONSUL FRANKFURT

AMCONSUL STUTTGART

LIMITED OFFICIAL USE HELSINKI 1397

EXCON

E.O. 11652: N/A

TAGS: ESTC, FI, GW

SUBJ: PRE-LICENSE CHECK ON PROPOSED SHIPMENT OF  
CORE MEMORY TO VALTION TIETOKONEKESKUS  
(STATE COMPUTER CENTRE), OULU, FINLAND

REF: 1. HELSINKI 1304, 2 JULY, 1974

2. STATE 129969, 18 JUNE, 1974

1. EMBASSY HELSINKI HAS RECEIVED THE FOLLOWING LETTER  
DATED 9 JULY, 1974, SIGNED BY TUOMAS KOTOVIRTA,  
MANAGER OF THE TECHNICAL DEPARTMENT OF THE CENTRAL  
OFFICE IN HELSINKI OF THE FINNISH STATE COMPUTER CENTRE:

2. QUOTE: REFERRING TO OUR TELEPHONE CONVERSATION  
TODAY I INFORM YOU OF THE FOLLOWING. THE STATE COM-  
PUTER CENTRE HAS A CONTRACT WITH DATATEK OY, HELSINKI,  
FINLAND CONCERNING AN ADDITIONAL FABRITEK 50 PLUS CORE  
MEMORY FOR OUR IBM SYSTEM 360/50 COMPUTER. THIS MEMORY  
UNIT IS BEING LEASED FROM FABRITEK RATHER THAN FROM IBM  
BECAUSE OF SUBSTANTIAL SAVINGS IN PRICE. WE HAVE HEARD,  
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HOWEVER, THAT BECAUSE OF SOME MISUNDERSTANDING THE

EXPORT LICENSE FOR THE UNIT HAS BEEN DELAYED IN THE U.S.A. THE EXTRA CORE MEMORY IS ESSENTIAL FOR THE OPERATION OF OUR IBM 360/50 WHICH HAS RECENTLY BEEN MOVED TO OULU IN NORTHERN FINLAND. ESPECIALLY OUR CONTRACTED SERVICE TO OULU UNIVERSITY STARTING AT 1, SEPTEMBER, 1974, WILL BE IMPOSSIBLE WITHOUT THE ADDITIONAL STORAGE. END QUOTE.

3. THE EMBASSY'S UNDERSTANDING OF THIS EXPORT CONTROL INVESTIGATION IS AS FOLLOWS. THE US MANUFACTURER FABRITEK FORMERLY HAD ITS OWN EXPORT DEPARTMENT. THEN FABRITEK DECIDED TO TURN OVER EXPORT OPERATIONS TO VANGUARD, APPARENTLY A COMBINATION EXPORT COMPANY. EITHER THROUGH DESIGN OR MISADVENTURE VANGUARD APPLIED TO THE OFFICE OF EXPORT ADMINISTRATION FOR A LICENSE TO SHIP A DIFFERENT MEMORY UNIT (ADD-ON MEMORY 512K TO ONE MEGABYTE --CCL 714 (3)A) THAN THE FABRITEK 50PLUS CORE MEMORY FOR THE IBM SYSTEM 360/50 COMPUTER.

4. IT THUS APPEARS THAT THROUGH THE MACHINATIONS OR INEFFICIENCY OF A MIDDLEMAN, THE LEGITIMATE END USER AND THE LEGITIMATE US EXPORTER ARE BEING DEPRIVED OF THE OPPORTUNITY TO CONSUMMATE A SALE BENEFICIAL TO THE US BALANCE OF PAYMENTS.

5. ACTION REQUESTED. IN VIEW OF THE URGENT NEED OF THE FINNISH COMPUTER CENTRE FOR THE FABRITEK 50 PLUS CORE MEMORY, CAN THE AUTHORIZATION TO SHIP THIS ITEM BE SPEEDILY GRANTED? WHAT MAY THE EMBASSY INFORM THE COMPUTER CENTRE ABOUT THE ESTIMATED ARRIVAL TIME OF THIS URGENTLY NEEDED FABRITEK MEMORY UNIT?  
KREHBIEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** STRATEGIC TRADE CONTROLS, COMPUTERS, EXPORT LICENSES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 JUL 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** martinml  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974HELSIN01397  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740185-0539  
**From:** HELSINKI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740758/aaaabxwm.tel  
**Line Count:** 93  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 1. HELSINKI 1304, 2 JULY, 1974  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** martinml  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 17 APR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <17 APR 2002 by martinml>; APPROVED <25-Sep-2002 by martinml>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRE-LICENSE CHECK ON PROPOSED SHIPMENT OF CORE MEMORY TO VALTION TIETOKONEKESKUS  
**TAGS:** ESTC, FI, GE  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005